



Introduction:

Dear charter industry contributors and creators of unforgettable vacation dreams, allow us to introduce ourselves: We are Sailing Affairs.

Offer your customers an unparalleled sailing experience with us—a voyage that goes far beyond the ordinary.

Our extraordinary team, Steffen and Marcel, a lively and charismatic couple, promises an unforgettable sea adventure and a warm welcome culture for families, couples, solo travelers, and the LGBTQ+ community.

Why Sailing Affairs is the perfect choice for your clientele:

- Tailored sailing experiences that cater to individual desires.
- A home on the sea where your customers feel part of a family.
- A robust and well-maintained sailing boat that combines traditional quality with modern comfort.
- Each journey becomes a heart-touching story that stays in memory.
- An atmosphere of openness and acceptance, celebrating LGBTQ+ friendliness.

Take a quick look at our website to get a feel for us!

Our sailing yacht "Comedia" not only embodies adventure and history but also stands for our commitment to sustainability in the competitive charter industry. Built in 2003, it symbolizes an era when the longevity and reliability of ships were paramount. Carefully maintained, our boat merges traditional charm with modern safety and comfort. In keeping with the zeitgeist, we have consciously opted for a yacht with a valued history—a clear commitment to sustainability.

Incorporate Sailing Affairs into your portfolio and open the door for your customers to an extraordinary journey. We offer not just a sailing adventure but also the opportunity to be part of a story that celebrates diversity, warms the heart, and creates lasting memories. With us, you'll stand out through an unparalleled experience that goes far beyond traditional sailing trips—an adventure that promises warmth and authenticity.

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SAILING AFFAIRS  
ADVENTURE OF YOUR SUMMER

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## 1. Teaser

Rediscover sailing with Steffen, Marcel, and our onboard dog Paul aboard the COMEDIA, a journey that combines exclusivity with a familial atmosphere. With us, it's not about quantity but quality: A maximum of four guests enjoy unique experiences without hidden costs. Forget standard tours—our offer promises personal adventures in the Aegean, where every moment counts. Your unforgettable sailing adventure, valuable far beyond the price, awaits. Come aboard and make every horizon your story. Experience freedom at sea with us—unique, intimate, incomparable.

## 2. Brief Description 1

Our joint sailing adventure begins when you board our lovingly maintained ship, a place where the boundaries between freedom at sea and the warmth of home blur. Under the care of Steffen and Marcel, both deeply passionate about the sea and sailing, and our loyal ship's dog, who breaks the ice with his presence, you will immediately feel welcomed and secure.

Imagine setting sail on an unforgettable adventure in the heart of the Aegean, where time seems to stand still, and the beauty of nature is pristine. Our journey takes us through the Dodecanese, from the charming island of Lipsi to the fascinating island of Symi, each with its unique history and breathtaking landscapes.

We offer you a tailor-made discovery tour that considers your individual preferences and interests. Whether you dive into the adventures each island has to offer, relax in a hammock watching the waves, engage in physical activity, or enjoy a day of peace and relaxation in secluded coves—we tailor each day to your wishes.

Aboard the COMEDIA, every moment is a celebration of friendship and shared experiences. We share stories and laughter, enjoy meals together under the starry sky, and dive into the crystal-clear waters. This trip is a tribute to freedom, discovery, and the unforgettable moments we create together.

## 3. Brief Description 2

Experience an unforgettable sailing adventure with Steffen and Marcel in the Dodecanese Islands, where the journey starts with a warm welcome and instantly immerses you in the heart of life at sea. Aboard our home on the water, you will enjoy the flexibility to shape the route and activities according to your desires.

Our days at sea are filled with the freshness of morning swims, the discovery of new islands and bays, and the freedom to take the helm yourself. Whether exploring the underwater world, discovering islands by bike, or enjoying local hospitality in a tavern—each day offers unique experiences.

Between relaxed beach days, shared cooking experiences under the stars, and adventures on the open sea, each activity is carefully chosen to bring you closer to the essence of sailing and to foster deeper connections with nature and each other.



The highlight of your trip could be a midnight swim in a secluded bay, a moment of tranquility and magic that captures the essence of our adventure. Your sailing tour does not simply end with docking at the harbor but leaves lasting memories and a longing for more.

Together with us, Steffen and Marcel, you'll discover not only the beauty of the Aegean but also a slice of joie de vivre. Dive into a sailing adventure that goes far beyond traditional sailing—a journey that inspires you to see the world with new eyes.

#### 4. Target Group Teaser

**Families:** Discover the ultimate family sailing adventure with Sailing Affairs! On our child-friendly yacht "Comedia," we offer fun and educational experiences for all ages. Enjoy quality time together while playfully exploring the secrets of the sea. The perfect mix of relaxation for parents and adventure for kids awaits you.

**Couples:** Experience pure romance under the stars with Sailing Affairs! Our sailing trips provide couples with the ideal backdrop for unforgettable moments together. Whether it's a sunset dinner on deck or a secluded beach—love and the sea are inseparably linked with us. Let us design your escape to paradise.

**Solo Travelers:** Join Sailing Affairs and find freedom on the high seas! Our sailing trips offer solo adventurers a unique platform to meet like-minded people, learn new skills, and independently explore the beauty of the Aegean. Your solo trip could be the start of a story full of friendship and discoveries.

**LGBTQ+ Community:** With Sailing Affairs, you sail in a space that celebrates diversity and inclusivity. Our trips welcome the LGBTQ+ community with open arms and provide a safe environment to authentically experience the Aegean. Celebrate the freedom to be yourself on an adventure as colorful as you are.

#### 5. Yacht Description

Our boat, the COMEDIA, is a Bavaria 49 built in 2003 and measures 15 meters in length. With its robust construction and modern equipment, it sets standards in terms of quality and safety at sea. The COMEDIA is equipped with a dinghy for shore explorations, a powerful 6 HP outboard motor, and a practical bow thruster for precise maneuvering.

Safety aboard is ensured by an automatic anchor winch, an advanced GPS system, autopilot, echo sounder for depth measurements, and a professional Class A AIS. For emergencies, it is equipped with a life raft for 12 people, automatic life vests, and a satellite phone.

The sail equipment includes a furling mainsail and a genoa furling system, which allow for easy and efficient sailing. Onboard power is supplied by a 3500W generator, 1200W solar panels, and a 1200AH battery bank, making the COMEDIA largely energy self-sufficient. Additional comfort is provided by extras such as a Bimini hardtop, spray hood, outdoor shower, and a swimming platform, making life onboard pleasant and relaxing.



## 6. About the Crew

Steffen Witz and Marcel Henke are the heart and soul of our team at Sailing Affairs. Both have demonstrated their deep passion and professionalism through an impressive Atlantic crossing last year and numerous sailing adventures. Steffen, who successfully earned his renowned Yachtmaster certification in Gibraltar, brings unmatched expertise enhanced by over five years of living and working at sea. Marcel, known for his hospitality and attention to detail, turns every sailing trip into a memorable journey.

Our onboard dog, Paul, with his gentle and friendly nature, quickly captures the hearts of our guests, contributing to the warm, family-like atmosphere on board. Together, Steffen, Marcel, and Paul ensure that every moment with Sailing Affairs is safe, welcoming, and full of discoveries.

## 7. Ten FAQs for a Sailing Adventure with "Sailing Affairs":

### 1. Are we expensive?

Clearly - NO!

Firstly, you are a maximum of four guests, which offers you a lot of privacy. Yachts of this size are often sailed with up to ten people. Furthermore, you have an experienced sailing crew and attentive hosts with us.

### 2. What makes our boat so special?

Our boat is self-sustaining and thus sustainable. We generate our electricity from solar and produce our own drinking water. Since we live on the boat ourselves, other things are important to us than on typical charter yachts. Besides safety, quality, and a relaxed time, coming to us is like visiting friends.

### 3. Which islands will we visit?

We try to explore the Dodecanese with you. Depending on the wind and weather, we can sail from Lipsi, over Patmos, Leros, and Symi. We plan the exact route together.

### 4. What does the accommodation look like?

We offer three double cabins with the option of single occupancy, all equipped with modern comfort.

### 5. Do I need to have sailing experience and can I actively participate in sailing?

Our experienced skipper and crew take care of navigation, but you are welcome to take the helm.

### 6. What about the catering?

We offer full board with local delicacies, fresh juices, and snacks. Please let us know your dietary wishes and needs in advance.



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7. What is the weather like in the Aegean?

Expect mild to hot temperatures and steady winds, ideal for sailing from April to November.

8. Are children allowed on board?

Yes, families are very welcome, but children should be supervised.

9. How will we get around on the islands?

We use our dinghy for shore excursions and have folding bikes for explorations. Otherwise, we rent a scooter or a car together.

10. Is there WiFi on board?

Yes, we offer WiFi so you can stay connected even at sea.

## 8. Internal Booking and Cancellation Conditions

If these regulations conflict with those of external providers, we accept the conditions of the external provider by arrangement:

### Booking:

A booking is considered binding as soon as a deposit of 50% of the total amount has been made. The remaining amount is due no later than 30 days before the start of the trip. For bookings made less than 30 days before the start of the trip, the total amount is due immediately.

### Cancellation by the guest:

Up to 60 days before departure: The deposit will be refunded minus a handling fee of 100 euros.

59 to 30 days before departure: 50% of the total amount will be refunded.

Less than 30 days before departure: No refund will be made unless a substitute guest can be provided.

### Cancellation by the provider:

If the trip cannot take place due to unforeseen events or force majeure (e.g., adverse weather conditions, technical problems), the guest will be offered an alternative trip or the full amount will be refunded.

### Fair Use Policy:

We place great value on respectful interaction on board. To ensure a pleasant atmosphere for all guests, we ask for compliance with the following guidelines:

Avoidance of noise and disturbances, especially during nighttime hours.

Careful handling of the equipment and furnishings of the boat.

Consideration for the needs and privacy of other guests.

Compliance with the crew's safety instructions.

In case of non-compliance with these guidelines, we reserve the right to exclude the person concerned from further activities or, in extreme cases, to disembark them without any right to a refund.



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## 9. General Information

### 9.1. Company Information

Brand Name

Sailing Affairs

Full Company Name

SAILOURSOULS MCPY

Registered Company Address

Agio Dimitriou 41

18546 Pireas

Greece

VAT number

V.A.T. 996654069

Telephone number (with country code)

+49 176 41467942

+30 694 4584486

e-mail address

mail@sailingaffairs.de

steffen.witz@gmail.com

website address

www.sailingaffairs.de

director's name

Steffen Witz

### 9.2. Description of the Boat

Bavaria 49, built in 2003

14.85m length

4.65m width

1.80m draft

75 HP Volvo Penta Engine

600l fresh water tank

320l fuel tank

Originally 10 places, 3 double cabins, 2 bunk bed cabins

NOW only charter with occupancy of max 3 double cabins,

max 4 guests, special agreement 6 guests



Maintenance:

Annual engine maintenance

Sails 4 years old (new)

Rig 1 year old (new)

Refit 2022

9.3 Prices (all seasons 2024):

€1450 - 1 spot in a double cabin, but a maximum of only 4 guests on the boat. (Weekly price) - Always with Skipper and Host.

€1950 - Double cabin for single use, but a maximum of only 4 guests on the boat. (Weekly price) - Always with Skipper and Host.

€5800 - The entire boat exclusively. (Weekly price) Always with Skipper and Host.

Prices include taxes and fees, without commissions

9.4. Technical Equipment & Safety

Dinghy with aluminum floor (4-6 persons)

6 HP outboard motor

Bow thruster

Electric anchor winch with remote control

Autopilot

GPS

Echo sounder

Radio

Nautical charts

Automatic vests

Life raft for 12 people

EPIRB

Professional AIS Class A

Satellite phone

9.5. Sails & Rigging

Furling mainsail

Genoa furling system

Genoa boom

Furling mainsail





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## 9.6. Onboard Power Supply

3500W generator  
1200W solar panels  
5000W inverter  
220V socket  
Diving compressor  
1200AH battery bank

## 9.7. Cockpit Extras

Bimini hardtop  
Bimini tent  
Sun protection  
Sprayhood  
Outdoor shower  
Outdoor dining area  
Outdoor speakers  
Outdoor cushions  
Swimming platform  
Swimming ladder

## 9.8. Onboard Comfort

Hot water  
Water purifier  
Fan  
Heating  
Washing machine  
Manual toilet  
Watermaker (desalination plant)  
Music system  
E-book reader  
WiFi on board  
USB ports  
Streaming services  
Books



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### 9.9. Bedding

Bed linen  
Bath towels  
Beach towels  
Pillows  
Extra blankets

### 9.10. Kitchen Equipment

Two refrigerators  
Freezer  
Professional espresso machine  
Oven/stove  
BBQ grill  
Cooler box  
Pasta machine  
Smoothie machine  
Juicer  
Porcelain & glassware (no plastic)

### 9.11. Leisure

Two folding bikes  
Yoga mats  
Volleyball, Frisbee, basketball  
Fitness equipment  
Card games, board games  
Guitar

### 9.12. Water Sports

Two SUP boards  
Snorkeling equipment  
Fishing gear  
Diving gear



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### 9.13. Technology

Drone  
Video camera  
SLR camera  
Party speaker audio box  
GoPro

### 9.14. Standard Services

Insurance  
Taxes  
Fuel  
Final cleaning  
Harbor fees

### 9.15. Safety Lines

Liability insurance  
Passenger insurance  
Skipper liability  
Hull insurance

## 10. Customer Offers

### 10.1. Offer Type (thematic)

Sailing & Wind  
Family & Friends  
Land & People  
Culture & Cuisine  
Sport & Action  
Celebrate & Cheer  
Lazy & Day  
Solo & Pure  
Detox & Soul  
Learn & Understand  
Dharma & Meditation  
Self & Development



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## 10.2. Active Offers

StandUp Paddle

Diving

Cycling

Snorkeling

Yoga

Meditation

BBQ on board/beach

Beach games

Fishing

Cultural, land and people excursions

Visits to festivals and events

Board and card games

## 10.3. Guest Profiles (all Private Lead Charter)

Couple and partner travels (LGBTQIA welcome)

Gay group travels

Solo travelers

Families

Honeymooners

Planning romantic trips

## 10.4. Catering

Food: Best regional quality food with international influences, vegetarian or vegan on request, consideration of allergies.

Drinks: Water & sodas, lemonades, Italian coffee, fresh juices, regional spirits, beers, wines.

## 10.5. Crew

Captain (Yachtmaster)

First Mate

Ship's dog

Divemaster



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## 10.6. Seamanship Services

Mileage proof

## 10.7. Additional Personal Services

Pre-trip care

Joint holiday planning

## 10.8. Offered Downloads

Crew list

Packing list

Sailing agreement

Your rights our duties

Your duties our rights

Fair Holiday Policy